

Contract Express

Automate your key documents, improve compliance and reduce risk.

Contact Express is trusted by the world's leading law firms and corporations to generate legal documents from intuitive questionnaires and templates.

Integrating with other business technologies, clients can drive efficiencies into the drafting process, empower clients and colleagues with automation tools, negotiate documents and draw valuable analytics and data from the content they produce with Contract Express.





“Contract Express changes the game, enabling us to automate documents easily and quickly, but above all with complete accuracy.”

Partner, Linklaters

Contract Express

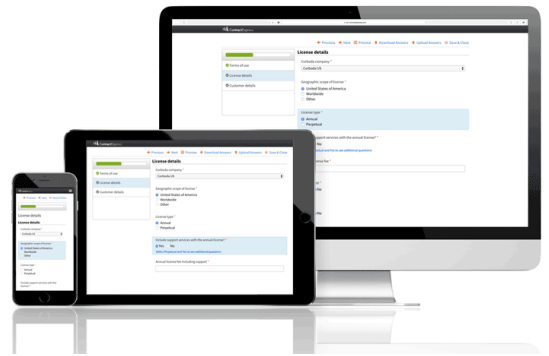
DOCUMENT AUTOMATION SOFTWARE

Contract Express is trusted by the world’s leading law firms and corporations to generate standard legal documents from automated templates, reducing or eliminating the delays, costs, bottlenecks, and risks inherent with manual drafting.

DOCUMENT AUTOMATION THAT WORKS™

Contract Express enables lawyers to quickly automate and update even the most complex legal documents without the help of the IT department or other external resources. There’s no programming notation, no XML markup, no hidden codes or fields, no questionnaire scripting, no use of proprietary editors, and no need to reapply styles to generated documents. This capability is unique to *Contract Express* and protected by granted US patents.

- ✓ Allows law firms to improve their profit margins in fixed fee engagements
- ✓ Simplifies the precedent bank
- ✓ Enhances client facing services
- ✓ Reduces risks of errors in first drafts
- ✓ Frees up partner/associate time for more “value add” work



Law firms use Contract Express to win new clients, retain key clients, and increase partner profits.



Online marketing tool
Showcase your firm’s advanced capabilities to win new clients.



Client collaboration tool
Enable clients to complete an intelligent online form and have the generated Word document automatically sent to an associate for review.



Volume assembly engine
Manage volumes of employment claims on behalf of large corporate clients on-shore and at a price that satisfies the client and makes a healthy profit for the partnership.



Client portal
Provide clients with user specific “dashboards” to enter new deal information, roundtrip answers into newer versions, and generate locked PDFs or automatically route to a lawyer for review depending on the client’s answers.



Client document generator
Associates and paralegals can rapidly and accurately create client draft documents for subsequent negotiation by the firm’s lawyers, optionally aided by ContractExpress Drafter. Easily generate repetitive “secondary” deal documents such as bondholders’ memos.



Engagement letter generator
Create consistent and compliant engagement letters, ethical wall memos, and other firm administrative documents where speed, consistency, compliance, integration with other systems, and cost reduction are important.

Why do law firms choose ContractExpress?



Law firms ♥ Contract Express



Retain key clients with cost effective services



It has freed up partner/associate time for more "value add" work



It has enhanced our client facing services

What documents are being automated?



In which practice areas?



Corporate
24%



Real Estate
23%



Banking
17%



Employment
17%

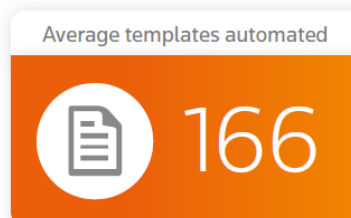
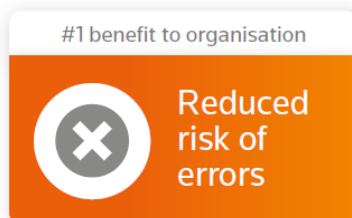
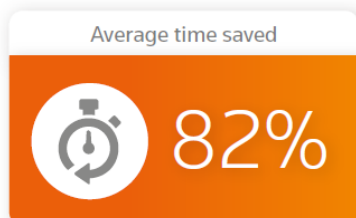


Commercial
15%



Litigation
15%

Impact since implementation



Why corporations choose Thomson Reuters Contract Express

What documents are being automated?



NDA



Consultancy agreements



Service agreements



Termination agreements



Joint Development Agreements



Employment Contracts



Share Purchase Agreements



Company Formation Agreements



Facility Agreements



Credit Agreements

Which industries?



Retail



Insurance



Energy and Gas



Telecoms



Transportation



Technology

Top three reasons to implement



Reduce external legal spend



Compliance with corporate standards



Do more work with fewer lawyers

Impact since implementation

Average time saved



82%

#1 benefit to organisation



Non-compliant contracts eliminated

Average number of templates automated



18

Contract Express has people talking...

“

Our partners were looking for a more efficient document automation solution and Contract Express ticked all of the boxes. We were attracted to the interface, functionality, and we liked that it was intuitive, and easy to use.

Justine Woodford

Head of Knowledge, Allens

”

Thomson Reuters Contract Express



Clifford Chance Customer Success Story

The Goal

At the very largest law firms, document assembly is now the norm. Clifford Chance has used Thomson Reuters Contract Express since 2001, when it replaced an inefficient system of many different manual templates.

“Before,” says Gail Swaffield, Knowledge Management Specialist, “we had a number of document templates on the same theme, which was inefficient to maintain. Now, our lawyers need to answer just a single set of questions to get their new variation of the document. As well as the obvious time savings for them, it means our document specialists can devote their time to adding more richness and value to the templates rather than managing multiple versions.”

The Solution

A key benefit for Clifford Chance is simplicity. In the past, when they needed multiple documents, lawyers had to apply the same concepts across maybe five or six templates. Now, one interview populates several documents with the same information. This keeps work consistent too, ensuring that answers are applied across a complete set of documentation in the same way. Plus it adds an important layer of risk management, removing the potential for errors that might occur if the same comments were made manually across a set of several documents. There is still a degree of manual work needed in the fine customisation of documents, but the nitty-gritty amendments – for example changing ‘borrower’ to ‘borrowers’ or ‘has’ to ‘had’ are all automated.

The Result

As Gail Swaffield notes, this way of working is now the norm at Clifford Chance. “Document automation is now the standard for us. The key value is efficiency – the fact that our lawyers can get to a first draft so much more quickly and that both they and our document specialists are freed to focus on more interesting and more valuable work. Then, of course, there’s the consistency, and the part the technology has to play in managing risk.”

While in Swaffield’s view, document automation technology has progressed as far as it can for large law firms, Clifford Chance is still making incremental improvements to its capability together with the Contract Express team. For example the firm can now ‘round trip’ documents, making manual changes after the first draft then sending the document back through the Contract Express questionnaire, which keeps it ‘live’ in the system for longer, with all the benefits of control and consistency.

“The key value is efficiency – our lawyers can get to a first draft so much more quickly and they are freed to focus on more interesting and more valuable work”

*Gail Swaffield,
Director of Knowledge Management Systems*



To request a demo or learn more
about Contract Express New Zealand, visit
thomsonreuters.co.nz/contract-express
or call us on 0800 10 60 60

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